**Langley Contractor Steering Council Meeting Minutes**

**September 15, 2022 @ 2PM – 3PM**

Hybrid Meeting – 9 in person / 23 online

Meeting Started: 2:00PM

**Chris Fannin:** Welcome everyone!

**Laura Blumberg:**

* Update for VASBA:
  + **Final Reminder for Save the Date**: Symposium and Gala on Thursday, September 29, 2022 @ 6PM – 10PM. Last chance to get tickets is tomorrow. Currently 230 people are registered for this event! Thomas Zurbuchen will be the guest speaker.
  + Hampton Roads AUVSI Symposium Sept 28 – 29, 2022.
    - Link: <https://www.auvsi.net/hamptonroads/home>
  + **Save the Date** for upcoming Fall Mixer: October 26 at James River Country Club. Hope to see you there!

**Richard White:**

* AIAA Hampton Roads Section - Corporate Sponsorship Program
  + Supports K-12 and STEM Outreach, Futures in Aerospace Scholarship Program, Young Professional events, and more!
  + Supporting the local community, students, and co-workers!
  + Please reach out to Richard with any questions / interest to sign up:
    - rwhite@vigyan.com
    - 757 291-3410

**Susan McClain:**

* LaRC OP Updates:
  + Working funding mods!
  + Congress is working to extend the appropriation for us through December.
  + Office of Small Business Programs - Small Business Industry Awards (SBIA) – we are interested in finding a small business subcontractor! Refer to Rob Betts for any questions.
  + Link: <https://www.nasa.gov/osbp/awards/sbia.html>
    - Chris asks: Was there an extension of the deadline to nominate someone?
    - Susan: Yes, September 23.

**Rob Betts:**

* LCSC Small Business Update
  + Agency Total Dollars: $16 billion with 16.4% to Small Business
  + Langley goals: $328 million with 56.5% going to Small Biz.
  + Learning opportunities! OSBP Learning Series – calendar of events listed
  + Outreach opportunities availabale

**Kerry Leonard:**

* Partnerships Update
  + Slides avail via LCSC website

**Jenny Monokrousos:**

* LCSC Secretary Update
  + Mark your calendar for upcoming meetings!
    - October 20 @ NACA Room / Hybrid
    - November 17 @NACA Room / Hybrid
    - December 7 @ NACA Room / Hybrid
      * Dave Young to give State of LaRC Address
      * Networking Mixer, Light Refreshments to be served
  + All slides from today’s meeting to be posted on LCSC website

**Guest Speaker Presentation:**

**Rich Cannella, Source Evaluation Board (SEB) Advisor**

* Source Selection
  + Overview of the NASA Source Evaluation Board process
  + Source Selection Guide – serves as the baseline across the agency.
  + Evaluation factors – tradeoff factors / acceptability factors
  + How do we select evaluation factors?
  + Focus on Section L and M
  + *Potential changes & trends*: DEIA, Future of work / hybrid / smart solutions, small business utilization, total compensation plan, assessment of programmatic risk, more emphasis on enhancements & improvements.
  + Include impact statements, consequence statements
    - Chris asks: Rich, is there a sweet spot/thumb rule?
      * 5 sub factors maximum
      * Susan: If there are too many discriminators – are they really discriminators any longer? Or have they been watered down? We look for strong indicators, easy for contractor community to easily respond to. Allow for innovation with unique value.
      * Rich: Seeking any feedback! What can we fix or do better? Let us know!
    - Chris: You mentioned soliciting feedback – can we leverage this forum for a “reverse industry day”?
      * Susan: That would be a great opportunity to be in listen mode. TGIC and Steering Council offering a future panel discussion?

**New Business:**

* None reported

**Chris Fannin:** Thank you to our guest speaker, Rich! See you all in October.

Meeting Ended: 3pm

Notes Taken By: Jenny Monokrousos, AMA